China's Pulp and Paper Industry

Gary Bull and Jeremy Williams Chatham House & Forest Trends Pulp and Paper Meeting National Measurement Office March 19-20, 2014

Forest Statistics

Forest Statistics

Table 1.3 China's national forest inventory surveys

Inventory survey	Year	Forest area (million ha)	Standing stock volume (billion.m ³)	Forest coverage (%)
lst	1973-1976	121.9	9.5	12.7
2nd	1977-1981	115.3	9.0	12.0
3rd	1984-1988	124.7	9.1	13.0
4th	1989-1993	133.7	10.1	13.9
5th	1994-1998	158.9	11.3	16.6
6th	1999-2003	174.9	13.6	18.2
7th	2004-2008	195.5	14.9	20.4

Data Source: State Forest Administration (SFA) 2012

Natural Forests Volume

Forest land types	Forest Volume (billion m3)	Data Sources
Forested land	10.2 - 13.0	Chinese Centre for Agricultural Policy Research and James Butterworth 2003; Government of China 1997; Kun 2000; FAO 2001 as cited in Zhu Chunquan and Taylor 2003
Timber forest	6.6	Xu et al 2003; Kunshan et al 1997
Economic volume		
1995	3.5- 4.5	Kunshan et al 1997; Bull et al 1998; Zhang- Hualing 1988
2000	2.2	Shi and Xu 2000; Kunshan et al 1999
2004	°	
2015	2.2	Kunshan et all 1999

Forest Age

Age class	% in
	class
Young to middle age forest	74
Nearly mature forest	10
Mature forest	10
Over mature forest	6

- Between 1950 and 1993 there was a 47% loss of the mature forest
- Age classes imbalances are an important indicator of short term wood supply avaibility

Plantations

- Total plantation area
 45 million ha
 - Fast growing high yielding 5
 - Slow growing/marginal 17
 - Non-commercial 23
- Estimated volume to be produced 50 million m3/yr on fast growing high yielding estate.
- There is a target of adding 15 million ha of more forest by 2020

Recent Statistics - Demand

An assessment of China's forest resources 216

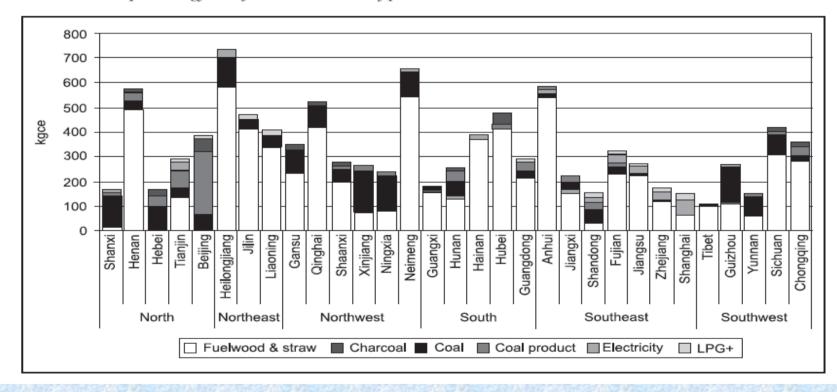
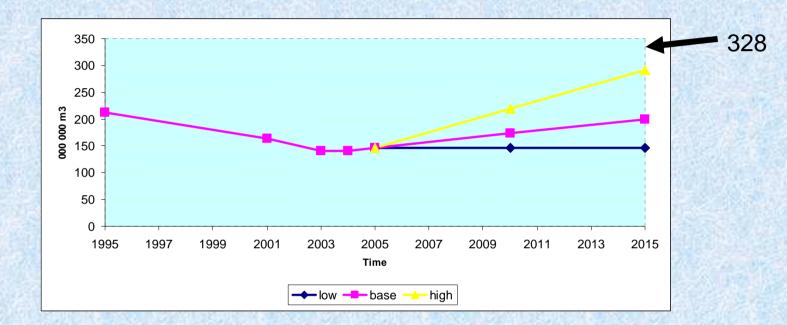


FIGURE 1 Per capita energy use of rural households by province.

Source: IIASA

3/26/2014

China's Industrial Roundwood Removal



Official forecasts

- Natural forest
- Plantation (fast growing)
- Total industrial roundwood removal
- = **195** million m3 = **133** million m3 = **328** million m3

Sources: Zhou 2001, Bull and Nilsson 2004

Conclusions at this point

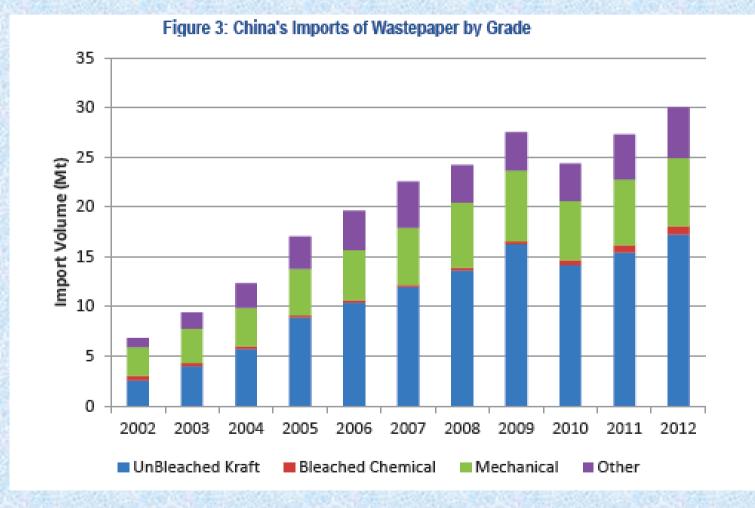
- Natural forest is either in a state of decline or very young
- Plantation forests have underperformed thus far
- Other domestic fibre will likely not fill supply gap
- Given the size of the pulp industry, they will continue to import pulp and pulpwood for an indeterminate amount of time

Industry Statistics

Sources of Fibre



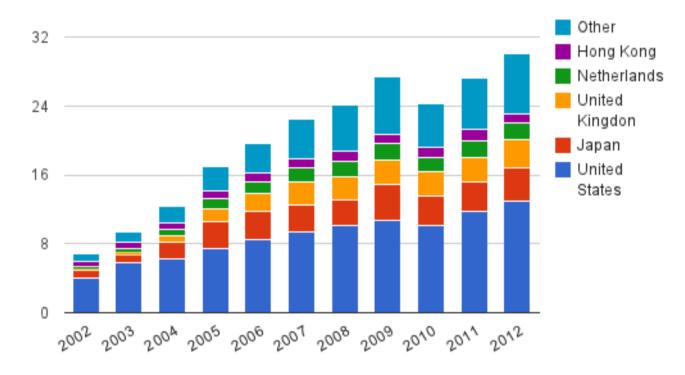
Import of Wastepaper by Grade



Wastepaper sources

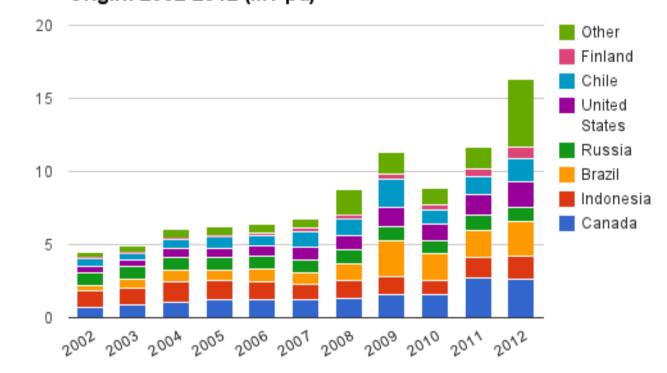
Figure 5: China's Wastepaper Imports by Country 2002-2006 (Mt pa)

Import Volume (Mt)



China's Bleached Kraft Pulp

Figure 7: China's Bleached Kraft Pulp Imports by Origin: 2002-2012 (MT pa)

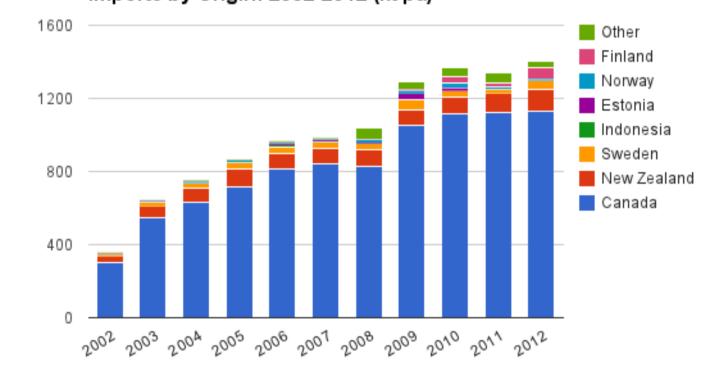


Import Volume (Mt)

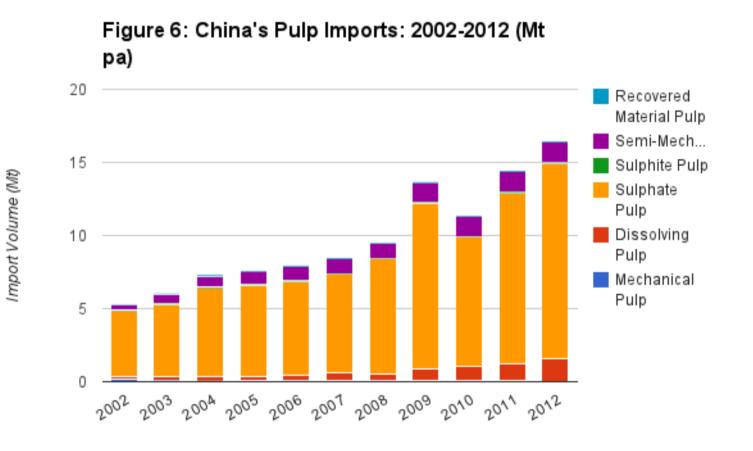
Chemi-Mechanical Pulp

Figure 8: China's Chemi-Mechanical Pulp Imports by Origin: 2002-2012 (kt pa)

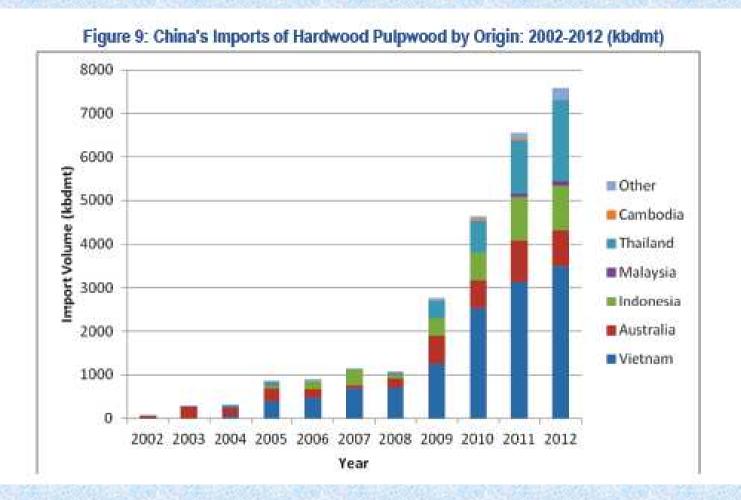
Import Volume (kt)



Pulp Imports

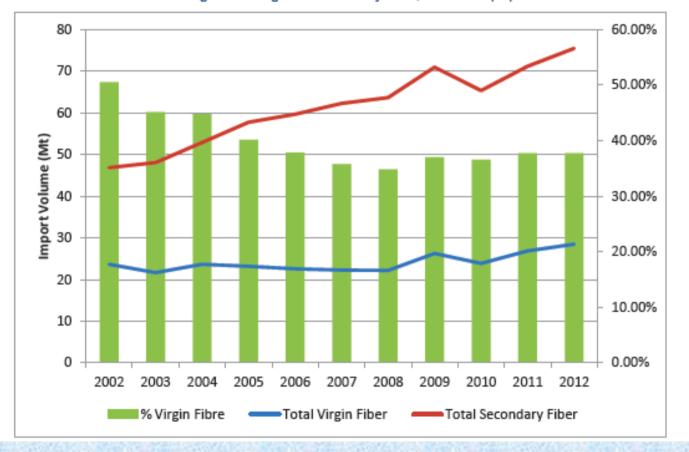


Pulpwood Imports



Virgin vs. Secondary Fibre 2002-2012 (Mt)

Figure 10: Virgin vs. Secondary Fiber, 2002-2012 (Mt)

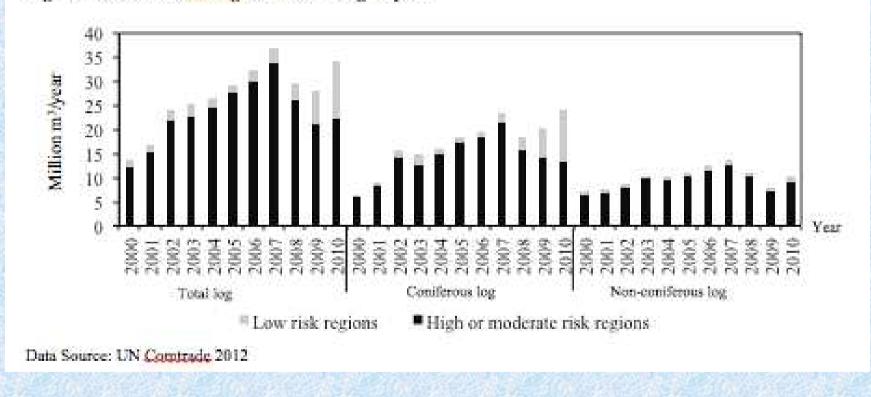


China's Wood Furniture Industry

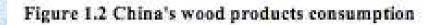
Following is an example of a study of legal compliance in China of the furniture industry

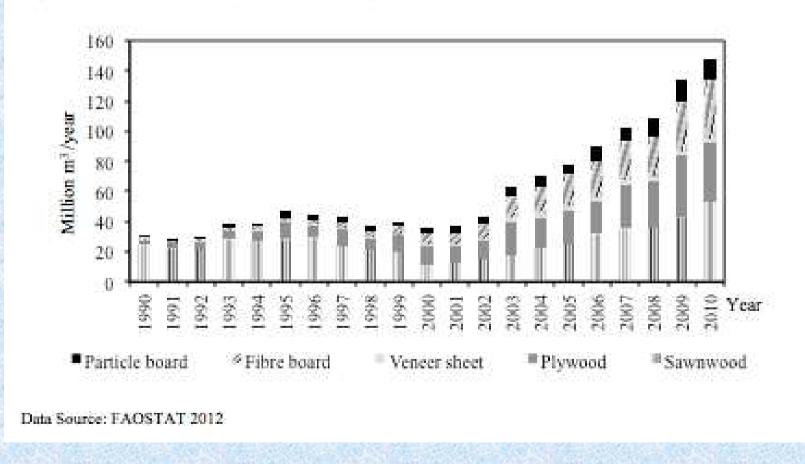
Log Imports

Figure 1.3 China's sawlog and veneer log import



Furniture Industry

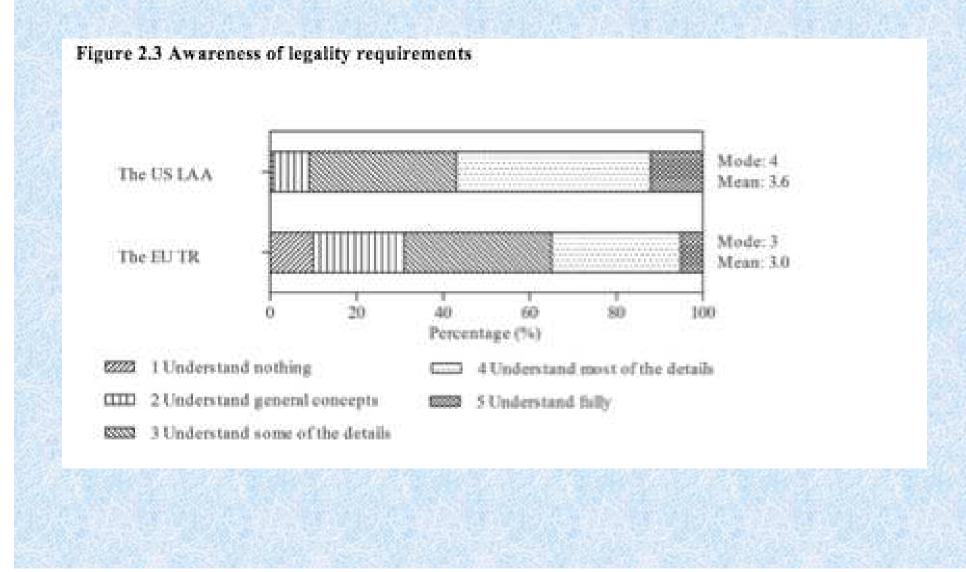




Compliance in Wood Furniture Industry

Evaluate factors that affect a firm's legality compliance with the US Lacey Act Amendment and the EU Timber Regulation

Awareness of Legality



Legal Compliance Correlation in Furniture Sector

Variable	Correlation	Variable	Correlation
Information process and awareness		Opportunities	
 Learning activeness 	-0.528** (S)	•General opportunity	-0.369** (M)
 Legality awareness 	0.415** (M)	•CSR awareness increase	0.369** (M)
Subjective norms		•Furniture price increase	-0.108 (N)
•Firm goal	0.233* (V)	•Export volume increase	0.164 (N)
•Client pressure	0.205* (V)	•Domestic market	0.102 (N)
Association pressure	0.192* (V)	•Other overseas market	0.190* (V)
Perceived behaviour control		•SCM improvement	0.617** (S)
•Firm size	0.562** (S)		
 Export experience 	0.325** (M)	Challenges	
		 Export barrier 	0.243* (V)
•Firm location	0.241 (N)		
•Export proportion	0.172 (N)	 Certification cost increase 	0.384** (M)
Import proportion Cortified propertien	0.173 (N)	•Export cost increase	0.055 (NI)
Certified proportionWood proportion	0.177 (N) 0.020 (N)	 Export cost increase SCM cost increase 	-0.055 (N)
•CoC status			-0.230* (W)
	0.288** (W)	•Shift cost increase	0.097 (N)
•RPP •ISO14001	0.258** (W)	•Raw material cost increase	-0.142 (N)
13014001	0.249** (W)		

Note: **significant when α=0.01; * significant when α =0.05; S-strong; M-medium; W-weak; V-very weak; N-no correlation

Wood furniture sector compliance

In summary, eight factors had strong or medium correlation with legal compliance.

Implications

- Need more learning 'activeness' and 'legality awareness'
- Need more support for small/medium firms
- Need more support for firms with less export experience
- Need to describe the potential longer-term benefits

Adoption of Chain of Custody Certification

Identify key factors that affect a firm's decision to adopt Chain of Custody certification

3. CoC Certification Statistics 2011

Со	untry/Region	PEFC*	FSC ▲
the designed	USA	354	3,714
	Canada	183	1,016
	EU-27	7,236	9,905
	Norway	32	31
Low risk	Switzerland	54	492
regions	Australia	201	253
	New Zealand	19	142
	Japan	210	1,130
	South Africa	1	84
a aller and	Total	8,290	16,767
	China	155	1,827
High or	Russia	2	128
moderate	Papua New Guinea	0	3
risk	Malaysia	171	132
regions	Other	179	3,022
	Total	507	5,112
	World total	8,797	21,879

Data source: *PEFC 2012 **A**FSC 2012

Correlation with Adoption Decision

Variable	Correlation	Variable	Correlation
Information process and awareness		Perceived behaviour control	
 Learning activeness 	0.412** (M)	•Firm location	0.102 (N)
•CoC certification awareness	0.216* (V)	Export proportionImport proportionCertified proportion	0.264** (W) 0.262** (W) 0.177 (N)
Subjective norms		 Wood proportion 	-0.083 (N)
•Firm goal	0.289** (W)		
Lev.		•RPP	0.367** (M)
Client pressure	0.586** (S)	•ISO14001	0.325** (M)
•Association pressure	0.227* (V)	Attitudes on cost and benefit •Cost assessment	-0.134 (N)
 Perceived behaviour control Firm size 	0.332** (M)	•General benefit	0.522** (S)
	0.332 (11)	Legality verification	0.322 (3) 0.315** (M)
•Export experience	0.298** (W)	-Leganty vernication	0.010 (101)

Note: **significant when α =0.01; * significant when α =0.05; S-strong; M-medium; W-weak; V-very weak; N-no correlation

Barriers to Adoption of Legality Requirements

- 1. Mixture of tropical hardwoods and non-tropical hardwoods, are all poorly understood.
- 2. System(s) approach and statistics are usually very weak
- 3. Awareness level of managers in country is poor
- 4. Historically, there were many smaller firms in China in the wood products industry, this is changing and larger firms have an easier time with requirement demands
- 5. Certification costs increase is a barrier (real or perceived)
- 6. Little exporters experience
- 7. Supply chain management systems are deficient
- 8. Compliance management systems are frequently not in place
- 9. Client pressure is often weak

Conclusions

- China will continue to heavily rely on imported material in pulp and paper production
- More effort needs to be made to get China's industry into legal compliance. The good news is the new producers in the pulp and paper industry should be easier to get into compliance.